

**Business Planning Enterprise Section,
Corporate Office,
7th Floor, Bharat Sanchar Bhawan,
Janpath, New Delhi 110001**



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 112-1/2012-BP-Ent (Pt)

Dated 15th March, 2013

To

The CGMT, BSNL,
Maharashtra Telecom Circle,
Mumbai (MH)

Subject: - Offer of discounts on MPLS VPN tariff for conversion of Leased Lines based SWAN networks and also for new requirements of MPLS based SWAN- regarding

Sir,

Kindly refer to your office letter no. CGMT/MH/BDC/SWAN/Part-V/10-11/5 dated 19.02.13 received from Sr. GM (EB-MH), Maharashtra Telecom Circle wherein a request has been made to clarify, whether the discount issued vide letter of even no. dated 11.2.13 will be applicable for MHSWAN when State Govt is not offering free ROW in Maharashtra.

2. In this regard, it is submitted that as per Para 3.3 and Para 4(ii) of this office letter of even no. dated 11.2.2013 discount mentioned in the said letter will not be applicable on MPLS VPN tariff for local lead and port charges respectively, for SWAN, if State Governments does not offer free ROW. Therefore, it is once again clarified that

“if free ROW, for cable laying work of BSNL is not allowed by the State Government then discount on MPLS VPN tariff for conversion of Leased Lines based SWAN networks and also for new requirements of MPLS based SWAN, as mentioned in this office letter of even no. dated 11.02.13, will not be applicable for SWAN.”

3. The discount, in cases where free ROW is not given by the state, shall be dealt with separately.

4. This is issued with the approval of competent authority.


(C.K. Bhan)

A G M (BP-Ent)
BSNL CO, ND-1

Copy to :-

1. All CGMs, BSNL Telecom Circle/Distt/Region/ITPC/BBNW
2. Sh. A.K. Baanil, Director, Deptt, Of Electronics & IT, Electronics Niketan, 6, CGO Complex, New Delhi-110003.